Assignment Title: Global Request for Proposal for Equip, Operate and Transfer project of Haldia Multimodal Terminal

#### RFP No.: IWAI/NW-1/EOT/RFP/03

### **Corrigendum 12**

This corrigendum forms an integral part of the RFP document issued on 14 May 2020.

IWAI had invited observations of prospective bidders on the proposed tariff schedules as published on 17 September 2020.

Bidders are informed that after evaluating observations shared by prospective bidders, the updated Revised Proposed Tariff Schedule IV for Haldia MMT along with Revised Proposed Tariff Schedule I are being shared herewith for reference.

Bidders are also advised that the Revised Proposed Tariff Schedule IV for Haldia MMT is currently a proposed tariff schedule only and shall not be construed as the notified tariff schedule for Haldia MMT.

# **Revised Proposed Schedule IV<sup>1</sup>**

{Fees (other than Waterways usage charges and Composite charges) for terminals at Haldia, West Bengal

# (I) Cargo related charges

Sl. No	Name of the service	Charges (in Rupees)	
1.	Terminal Charges		
(i)	Dry cargo	46/- per metric tonne (MT) tonne or part thereof	
(ii)	Liquid cargo	46/- per MT or part thereof	
(iii)	Containerized cargo	525/- per twenty-foot equivalent unit (TEU) and 1000/- per forty-foot equivalent unit (FEU)	
2.	На	ndling charges - Break Bulk Cargo	
(a)	Over Dimen	sional Cargo (ODC)*	
(i)	Terminal access charges	45/- per MT or CBM (whichever is higher)	
(ii)	Heavy lift charges	12000/- per day	
	<sup>c</sup> Charges mentioned in this tariff schedule shall be applicable over and above cargo as per bara 3 of Schedule I of IWAI Amendment Regulations 2018.		
(b)		Bagged Cargo	
(i)	Discharging from ship to shore and vice-versa using MMT crane	350/- per MT or part thereof	
	Movement from jetty to storage yard / warehouse and vice-versa	110/- per MT or part thereof	
(c)		Cargo in wooden box or cartons	
	Discharging from ship to shore and vice-versa using MMT crane	350/- per MT or CBM, whichever is higher	

<sup>&</sup>lt;sup>1</sup> It may be noted that the Revised Proposed Tariff Schedule IV for Haldia MMT is currently a proposed draft only and shall not be construed as the final notified tariff schedule to be applicable at Haldia MMT.

(ii)	Movement from jetty to storage yard / warehouse and vice-versa	<ul> <li>a. 130/- per MT or CBM, whichever is higher or</li> <li>b. 25/- per package (of max 50 kg) Whichever applicable</li> </ul>
(d)		Iron and steel
(i)	Discharging from ship to shore and vice-versa using MMT crane	400/- per metric tonne (MT) or part thereof
(ii)	Movement from jetty to storage yard / warehouse and vice-versa	130/- per metric tonne (MT) or part thereof
(e)	Any ot	her not specified break bulk cargo
(i)	Discharging from ship to shore and vice-versa using MMT crane	200/- per MT or part thereof
(ii)	Movement from jetty to storage yard / warehouse and vice-versa	75/- per MT or part thereof
3.	Truck loading/ unloading charges	
(i)	Truck loading/unloading	<ul> <li>a. 70/- per MT or CBM whichever is higher or</li> <li>b. 8/- per package (of max 50kg) Whichever is applicable</li> </ul>
4.	Sto	rage- bulk/ break bulk cargo
(i)	Warehouse	<ul> <li>a. Free for first three days</li> <li>b. 33/- per metric tonne (MT) or cubic meter or part thereof for next twelve days</li> <li>c. 35/- per metric tonne (MT) or cubic meter (CBM) or part thereof for further fifteen days</li> <li>d. 70/- per metric tonne (MT) or cubic meter (CBM) per day or part thereof after thirty days</li> </ul>
(ii)	Open Yard	<ul> <li>a. Free for first three days</li> <li>b. 20/- per metric tonne (MT) or cubic meter (CBM) per day or part thereof for next twelve days</li> </ul>

		<ul> <li>c. 30/- per metric tonne (MT) or cubic meter (CBM) per day or part thereof for further fifteen days</li> <li>d. 55/- per metric tonne (MT) or cubic meter (CBM) per day or part thereof after thirty days</li> </ul>
5.		Storage- Fly ash
(i)	Silo	<ul> <li>a. Free for first two days</li> <li>b. 33/- per metric tonne (MT) or part thereof for next thirteen days</li> <li>c. 45/- per metric tonne (MT) or part thereof for further fifteen days</li> <li>d. 70/- per metric tonne (MT) or part thereof after thirty days</li> </ul>
6.	Ha	andling charges for Bulk Cargo
(a)		Stone chips
(i)	Composite charge for 27	75/- per tonne
	loading/unloading on to vessel by mechanical means, movement to yard or truck and loading/unloading on/from Truck	
(b)	Fly Ash or oth	er free flowing cargo like cement etc.
(b.1)		Bulker to barge
(i)	Composite charge for 17 loading/unloading on to vessel by pneumatic means, movement to yard or truck and loading/unloading on/from Truck	70/- per metric tonne (MT)
(b.2)		Bulker to silo to barge
(i)	Composite charge for17loading/unloading on to17vessel by pneumatic means,17movement to yard or truck18and loading/unloading18on/from Truck19	70/- per metric tonne (MT)
(c)		Coal

(i)	Composite charge for	275/- per tonne
	loading/unloading on to	
	vessel by mechanical means,	
	movement to yard or truck	
	and loading/unloading	
	on/from Truck	
(d)		Others
(i)	Composite charge for	275/- per tonne
	loading/unloading on to	
	vessel by mechanical means,	
	movement to yard or truck	
	and loading/unloading	
	on/from Truck	
(e)	Coal & Other Dry Bull	k Cargo including all Minerals Ores Fertilizers etc
(i)	Screening services	30/- per tonne or part thereof
(ii)	Water sprinkling	30/- per tonne or part thereof
7.	Hand	lling charges- bulk liquid cargo
(a)	Loading/ unloading charges	5/- per MT or CBM whichever is higher
	through pipeline onto shore	
	tanks or barge vice versa	
(b)	Delivery charges via barge	10/- per MT or CBM ) whichever is higher
(c)	Delivery charges via road tanker	15/- per MT or CBM whichever is higher
(d)	Storage charges- shore tank	300/- per ton (1:1 ratio) on the shell capacity of the tank
	charge (monthly)	
8.	Co	ontainer - Handling Charges
(a)	Truck loading/ unloading	450/- per twenty-foot equivalent unit (TEU) container,
	charge for laden container	750/- per forty-foot equivalent unit (FEU) container and
		850/- per forty-foot equivalent unit (FEU) high cube
		unit container
(b)	Truck loading/ unloading	200/- per twenty-foot equivalent unit (TEU) container,
	charge for empty container	350/- per forty-foot equivalent unit (FEU) container and
		400/- per forty-foot equivalent unit (FEU) high cube
		unit container

(a)	Ladan agentainan Disabanging	1900/ non twenty fact aquivalant unit (TEU) container
		4800/- per twenty-foot equivalent unit (TEU) container,
	1	6800/- per forty-foot equivalent unit (FEU) container and
	versa using crane	7000/- per forty-foot equivalent high cube unit container
(d)	Laden container-	1200/- per twenty-foot equivalent unit (TEU) container,
	Transportation of containers	1800/- per forty-foot equivalent unit (FEU) container and
	from Jetty to MMT storage	1800/- per forty-foot equivalent high cube unit container
	yard and stacking or vice	
	versa	
9.		Container – Export
(a)	Pick up of empty container	6500/- per twenty-foot equivalent unit (TEU) container,
. ,	from MMT storage yard,	14000/- per forty-foot equivalent unit (FEU) container
	placement for stuffing,	and 14000/- per forty-foot equivalent high cube unit
		container
	Customs examinations,	container
	stuffing in container and	
	transportation of the loaded	
	-	
(1-)	container up to MMT jetty	1400/ mentanta factorization territoria (TEU) containen
(b)	Lift-On / Lift-Off*	1400/- per twenty-foot equivalent unit (TEU) container,
		2000/- per forty-foot equivalent unit (FEU) container and
		2000/- per forty-foot equivalent high cube unit container
*for any	additional movement if reques	sted by exporters
		Laden containers
(c)	Storage for export laden	a. Free for first three days
	containers	b. 7 (USD equivalent in Rupees) per TEU for next
		six days
		c. 14 (USD equivalent in Rupees) per TEU for next
		six days
		d. 25 (USD equivalent in Rupees) per TEU per day for the next six days
		e. 48 (USD equivalent in Rupees) per TEU per day
		after 21 days
Storage f	 for laden FEUs shall be charge	d at 2 times that of TEUs. For 45 feet containers, the fees
-	•	or FEU containers. RBI declared exchange rate for the
	on of currency applicable for the	-
10.		Container – Import
		Container – Import

r		
(a)	Removal of laden container from MMT storage yard to un-stuffing yard, Custom examinations, un-stuffing of container and transportation of empty container from un-stuffing yard to MMT empty yard	6500/- per twenty-foot equivalent unit (TEU) container, 14000/- per forty-foot equivalent unit (FEU) container and 14000/- per forty-foot equivalent high cube unit container
(b)	Lift-on/ Lift-off*	1400/- per twenty-foot equivalent unit (TEU) container, 2000/- per forty-foot equivalent unit (FEU) container and 2000/- per forty-foot equivalent high cube unit container
(c)	Storage of Import laden containers	<ul> <li>a. Free for first three days</li> <li>b. 7 (USD equivalent in Rupees) per TEU for next six days</li> <li>c. 14 (USD equivalent in Rupees) per TEU for next six days</li> <li>d. 25 (USD equivalent per TEU per day for the next six days</li> <li>e. 48 (USD equivalent in Rupees) per TEU per day after 21 days</li> </ul>
-	•	d at 2 times that of TEUs. For 45 feet containers, the fees

Storage for laden FEUs shall be charged at 2 times that of TEUs. For 45 feet containers, the fees shall be 1.25 times higher than Fee for FEU containers RBI declared exchange rate for the conversion of currency applicable for the day shall be applied.

\*for any additional movement if requested by user

11.	Container - Empty Container	
(a)	Empty container-	2400/- per twenty-foot equivalent unit (TEU) container,
	discharging	3100/- per forty-foot equivalent unit (FEU) container and
	from ship to shore and vice-	3500/- per forty-foot equivalent high cube unit container
	versa using MMT crane	
(b)	Transportation of empty	350/- per twenty-foot equivalent unit (TEU) container,
	containers from Jetty to	500/- per forty-foot equivalent unit (FEU) container and
	MMT storage yard and	500/- per forty-foot equivalent high cube unit container
	stacking or vice versa	
(c)	Pick up of empty container	5000/- per twenty-foot equivalent unit (TEU) container,
	from MMT storage yard,	10000/- per forty-foot equivalent unit (FEU) container
	placement for stuffing, cargo	and
	receiving from truck, stuffing	10000/- per forty-foot equivalent high cube unit container
	in container and	

	transportation of the loaded container up to MMT jetty	
(c)	Lift-On / Lift-Off*	750/- per twenty-foot equivalent unit (TEU) container, 1500/- per forty-foot equivalent unit (FEU) container and 1500/- per forty-foot equivalent high cube unit container
(d)	Ground Rent	100/- per day per twenty-foot equivalent unit (TEU) container, 160/- per day per forty-foot equivalent unit (FEU) container and 200/- per day per forty-foot equivalent high cube unit container

For 45 feet containers, the fees shall be 1.25 times higher than Fee for FEU containers and ground rent shall be twice the rent for FEU containers.

\*for any additional movement if requested by user

12.		Container- Domestic
(a)	Lift-On / Lift-Off*	700/- per twenty-foot equivalent unit (TEU) container,
		1300/- per forty-foot equivalent unit (FEU) container and
		1300/- per forty-foot equivalent high cube unit container
(b)	Storage for laden containers	a. Free for first three days
		b. 525/- per twenty-foot equivalent unit (TEU)
		container for next six days
		c. 1051/- per twenty-foot equivalent unit (TEU)
		container for next six days
		d. 1877/- per twenty-foot equivalent unit (TEU)
		container for next six days
		e. 3603/- per twenty-foot equivalent unit (TEU)
		container after 21 days

Storage for laden FEUs shall be charged at 2 times that of TEUs. For 45 feet containers, the fees shall be 1.25 times higher than Fee for FEU containers. RBI declared exchange rate for the conversion of currency applicable for the day shall be applied.

\*for any additional movement if requested by user

13.	Container – Transportation	
(a)	Laden container	3000/- per twenty-foot equivalent unit (TEU) container,
	transportation to and from	6000/- per forty-foot equivalent unit (FEU) container and
	MMT to HDC & Nearby	7000/- per forty-foot equivalent high cube unit container
	CFS in 5 KM Radius	

(b)	Empty container	2200/- per twenty-foot equivalent unit (TEU) container,
	transportation to and from	3400/- per forty-foot equivalent unit (FEU) container and
	MMT to HDC and Nearby	3500/- per forty-foot equivalent high cube unit container
	CFS in 5 KM radius	
For 45 fe	eet containers, the fees shall be	1.25 times higher than Fee for FEU containers and ground
rent shal	Il be twice the rent for FEU con	ntainers.
14.	0	Container - Reefer Container
(a)	Container power plug	900/- per twenty-foot equivalent unit (TEU) container
		and 1800/- per forty-foot equivalent (FEU) container for
		8 hours or part thereof
(b)	Power monitoring	900/- for 8 hours or part thereof
15.	Railway rake terminal access and handling charges	
(a)	Terminal access charges	75000/- per rake
(b)	Container loading /	5500/- per twenty-foot equivalent unit (TEU) container,
	unloading and shifting to	11500/- per forty-foot equivalent unit (FEU) container
	yard and vice versa	and 13500/- per forty-foot equivalent unit (FEU) high
		cube unit container
(c)	Cargo loading / unloading fr	om Wagon and intercart to storage yard and unloading /
	loading at storage yard	
(i)	Dry bulk cargo	205/- per tonne or part thereof
(ii)	Steel cargo	380/- per tonne or part thereof
(iii)	Bagged cargo	22/pkg (weighing upto 50 kg)
(d)	Track cleaning and yard	40/- per tonne or part thereof
	management	

# (II) Miscellaneous charges

Sl. No	Name of the service	Charges (in Rupees)
1.	Electric supply to the vessel	As per the actual rates of the Electricity Board/Authority including surcharge
	Arranging of electric supply to vessel	2500/- per vessel for 24 hours or part thereof from 6AM to 6AM
	Bunkering of fuel/petroleum oil lubricants	As per market rate and surcharge

4.	Bunkering of fuel/petroleum oil lubricants (Safety Fee)	1000/- per vessel
5.	Entry of Fuel Tanker at terminal	600/- per tanker for 24 hour period or part thereof fron 6AM to 6AM per 1000 Ltr or part thereof
6.	Water supply	500/- per kiloliter
7.	Weighing scale	15/- per metric tonne (MT). (Minimum 500/-) Issue of weight certificate: 100/-per vehicle
8.	Weighment	500/- per twenty-foot equivalent unit (TEU) container and 700/- per forty-foot equivalent unit (FEU) container and 700/- per forty-foot equivalent unit (FEU) high cube unit container
9.	Verified gross mass (VGM)	1200/- per container
10.	Mooring and ancillary functions	4000/- for 8 hours or part thereof
11.	Berthing and unberthing assistance services (per Berth/Voyage)	<ul> <li>a. 2000/- for 24 hours or part thereof for vessels upto 1400 DWT</li> <li>b. 4000/- for 24 hours or part thereof for vessels from 1400 DWT to 2100 DWT</li> <li>c. 5500/- for 24 hours or part thereof for vessels above 2100 DWT</li> </ul>
12.		
13.	Seal cutting charge/ Seal fixing charge	100/- per container
14.	Loaded Container survey charge	350/- per twenty-foot equivalent unit (TEU) container, 700/- per forty-foot equivalent unit (FEU) container and 700/- per forty-foot equivalent unit (FEU) high cube unit container
15.	Cargo survey charge	350/- per twenty-foot equivalent unit (TEU) container, 700/- per forty-foot equivalent unit (FEU) container and 700/- per forty-foot equivalent unit (FEU) high cube unit container
16.	Stuffing/destuffing survey charge (empty)	150/- per twenty-foot equivalent unit (TEU) container, 250/- per forty-foot equivalent unit (FEU) container and 250/- per forty-foot equivalent unit (FEU) high cube unit container

17.	charge (laden)	400/- per twenty-foot equivalent unit (TEU) container, 800/- per forty-foot equivalent unit (FEU) container and 800/- per forty-foot equivalent unit (FEU) high cube unit container
18.		150/- per twenty-foot equivalent unit (TEU) container, 300/- per forty-foot equivalent unit (FEU) container and 300/- per forty-foot equivalent unit (FEU) high cube unit container
19.		150/- per twenty-foot equivalent unit (TEU) container 300/- per forty-foot equivalent unit (FEU) container and 300/- per forty-foot equivalent unit (FEU) high cube uni container
20.	Bagging charge (In pp bags ir case of bulk cargo)	14/- per kg
21.	Customs appraisement charges in case of multiple shipping bills	800/- per shipping bill/ bill of entry
22.	Internal shifting of loaded container	a.1000/- per twenty-foot equivalent unit (TEU) container b.1750/- per forty-foot equivalent unit (FEU) container c. <del>1300/-</del> 1750/- per forty-foot equivalent unit (FEU) high cube unit container
23	Internal shifting of empty container	300/- per twenty-foot equivalent unit (TEU) container
24.	Truck entry	100/- per truck
25.	Truck weighment	250/- per truck
26.	Terminal charges Ro-Ro truck	<ul> <li>a. 150/- for empty truck</li> <li>b. 200/- up to 12 tonnes</li> <li>c. 300/- above 12 tonnes</li> </ul>
27.	Truck parking	<ul><li>a. 100/- per hour</li><li>b. Truck arriving at terminal via RORO vessel will be allowed to move out free of charge.</li></ul>
28.	-	USD 1.6 per hour per TEU USD 3.2 per hour per FEU
29.	LCL delivery charges	1250/- per shipment

30.	Facilitation of examination of 750/- per shipment	
	LCL cargo	
31	Towage	4000/- per hour
32	Pilotage	5/- per GRT
		-

### (IV) Discount

The operator of terminals included in this schedule may offer a discount, if any, on prescribed rates.

### (V) Revision

The above tariffs shall be revised every year based on a variation in the Wholesale Price Index ("WPI"). WPI shall be as published by Reserve Bank of India. Such revision shall be based on indexation against 60% (sixty percent) of the variation in the WPI for a relevant year beginning 1st January and ending 31st December.

Such revised Ceiling tariff will become applicable after the same has been notified by the Concessioning Authority.

# (VI) Taxes

Taxes extra, as applicable

# **Draft Revised Schedule I**

[See regulation 4 (a)]

(For Waterways usage charges, Vessel related charges and Composite charges for all terminals)

Sl. No	Name of the service	Charges (in rupees)
1.	Movement of cargo vessels	NIL
2.	Movement of passenger o cruise vessels	NIL
2 (a).	Movement of Ro-Ro vessels	NIL
3.	Movement of any other vessel not covered in above categories	NIL

### (I) Waterway usage charges

Note: The Waterways usage charges shall be reviewed in consultation with the Inland Waterways Authority of India after three years from 29<sup>th</sup> July 2020.

#### (II) Vessel related charges

Sl. No.	Name of the service	Charges (in rupees)
1.	Berthing charges	For all vessels except Ro-Ro vessels: (i) 3000/- for Kolkata (GR Jetty-I, GR Jetty-II and BISN) for twenty-four hours or part thereof - 6AM to 6AM next day.
		(ii) 3000/-* for Haldia Multimodal Terminal for twenty-four hours or part thereof - 6AM to 6AM next day.
		(iii) 3000/-** for Sahibganj Multimodal Terminal for twenty-four hours or part thereof - 6AM to 6AM next day.
		(iv) 1500/- *** for Varanasi Multimodal Terminal for twenty-four hours or part thereof - 6AM to 6AM next day.
		(v) 1500/- for all IWAI terminals (except those mentioned in points (i) to (iv) above for twenty-four hours or part thereof - 6AM to 6AM next day.
		(vi) 500/- for all IWAI temporary pontoons for twenty-four hours or part thereof - 6AM to 6AM next day.
		For Ro-Ro vessels:
		(i) 100/- per hour or part thereof for all IWAI terminals or

		Rs1500/- for 24 hours whichever is lesser.	
2.	Towage	On specific request as per actual cost.	
3.	Pilotage	750/- per day or part thereof per pilot.	

\*This shall be applicable and remain valid for 10 years or till the end of Equip, Operate and Transfer (EOT) concession for Haldia Multimodal Terminal, whichever is earlier; after which there shall be a one-time escalation equal to 60% of average Y-o-Y WPI variation (from notification of tariff to time of escalation). The escalated ceiling tariff level shall further be applicable and remain valid for 10 years or till the end of EOT (or any other concession/contract for terminal operations) whichever is earlier; after which there shall be another escalation equal to 60% of average Y-o-Y WPI variation (from previous escalation to time of escalation in question). The same tariff revision mechanism shall be followed further.

\*\*This shall be applicable and remain valid for 10 years or till the end of Operation, Management and Development (OMD) concession for Sahibganj Multimodal Terminal, whichever is earlier; after which there shall be a one-time escalation equal to 60% of average Y-o-Y WPI variation (from notification of tariff to time of escalation). The escalated ceiling tariff level shall further be applicable and remain valid for 10 years or till the end of OMD (or any other concession/contract for terminal operations) whichever is earlier; after which there shall be another escalation equal to 60% of average Y-o-Y WPI variation (from previous escalation to time of escalation in question). The same tariff revision mechanism shall be followed further.

\*\*\* This shall be applicable and remain valid for 10 years or till the end of Equip, Operate and Transfer (EOT) concession for Varanasi Multimodal Terminal, whichever is earlier; after which there shall be a onetime escalation equal to 60% of average Y-o-Y WPI variation (from notification of tariff to time of escalation). The escalated ceiling tariff level shall further be applicable and remain valid for 10 years or till the end of EOT (or any other concession/contract for terminal operations) whichever is earlier; after which there shall be another escalation equal to 60% of average Y-o-Y WPI variation (from previous escalation to time of escalation in question). The same tariff revision mechanism shall be followed further.

#### (III) Composite charges

Sl. No	Name of the	Charges (in Rupees)
	service	
1.	Movement of Over	1.50/- per metric ton per kilometer* for use of National Waterways 1
	Dimensional Cargo (ODC)	2, 3, 4 and Indo-Bangladesh Protocol Route within Indian Territory'

\*A user paying ODC charges would be exempt from payment of waterway charges and vesse related charges.

Note: Composite charges shall also be applicable on all National Waterways or part thereof which are included in the Indo-Bangladesh Protocol Route.

#### (IV) Taxes

Taxes extra, as applicable